


INDUSTRY STEWARD PROGRAM FEES OVERVIEW



As the Call2Recycle® program further develops throughout the U.S. and Canada, we want to ensure that we are supporting your needs in the marketplace by clarifying the structure of the obligated industry steward program requirements. As the program expands, various regulatory bodies require Call2Recycle to supply information about the industry stewards we represent, so it's important that you understand the program structure. The following chart and FAQs will help navigate the specifics for both rechargeable and primary batteries in U.S. and Canada.

Call2Recycle® Industry Steward Overview & Covered Batteries	Rechargeable Batteries		Primary Batteries
	Individual Batteries or Products Containing		
	Nickel Cadmium (Ni-Cd)	Lithium Ion (Li-Ion), Nickel Metal Hydride (Ni-MH), Small Sealed Lead Acid (SSLA/Pb), Nickel Zinc (Ni-Zn)	Lithium Primary, Alkaline, Primary Button Cells
U.S.	Call2Recycle's North American License Agreement requires participation for all jurisdictions in the U.S. and Canada, in to which product is sold. Call2Recycle does not offer an option to individually select jurisdictions in which to participate. Licensee agreement provides compliance for federal, state and provincially-mandated rechargeable battery programs.		U.S. not required
Canada			Includes mandated primary battery programs in the provinces of British Columbia, Manitoba, and Quebec
Type	Portable consumer batteries - 11 lbs./5 kg or less		
Pricing	Per battery unit pricing, based on battery cell size, sold into U.S. and Canada. Fee reporting table provided upon request	Per battery unit pricing, \$.01 per every 100 grams of battery weight*, sold into U.S. and Canada. Example: battery weighing 650 grams, fee = \$.07 per battery	Fee assessed per kilogram for actual sales into mandated provinces, except Ontario. Contact Call2Recycle Canada for more information.
Annual Payment Cap	None	\$175K per chemistry	None
Fees paid quarterly to:	Call2Recycle		Call2Recycle - Canada
Agreement	Standard License Agreement		Household Battery Agreement
Labeling Required	 Detailed battery seal usage guidelines available upon request		None
Obligated Stewards (Who Pays the fee)	Typically the responsibility is placed on the "Brand Owner" – either the name on the battery - or – if battery is included in a device, the brand owner of the device. In some jurisdictions the "First Importer" may be a retailer and is considered the obligated steward.		
Minimum Quantities	With Call2Recycle approval, an agreement may not be required for minimum quantities of less than 1,000 units annually.		

*Please note that rates are subject to change



Q: What is an Industry Steward?

A: Battery and/or product manufacturers – or what Call2Recycle refers to as their Industry Stewards – have united to ensure that the batteries they are introducing into the marketplace are responsibly recycled when they reach their end of life. Licensees specifically refer to those manufacturers who are financially supporting the Call2Recycle program through the licensing and placement of battery seals on their rechargeable batteries and/or battery-powered products.

Q: What are the benefits of being an Industry Steward?

A: Call2Recycle's industry steward program helps battery and product manufacturers fulfill recycling requirements in the U.S. and Canada, including compliance with extensive state, provincial and federal regulations, such as the Mercury-Containing and Rechargeable Battery Act (The Battery Act).

- **Producer Responsibility:** demonstrates your company's commitment to environmentally-sound recycling of batteries.
- **Simplicity:** allows your company to manage regulatory complexities and cost-effectiveness by supporting one program.
- **Liability:** serves as a third-party strategy to help reduce your legal risk that results from landfilling, reselling on the black market, or shipping overseas. Call2Recycle meets the highest standards of responsible recycling to ensure batteries are properly managed and recycled, including Responsible Recycling® (R2) certification and e-Stewards recognition by the Basel Action Network (BAN).
- **Reporting:** on behalf of its stakeholders, Call2Recycle submits extensive recycling reports to regulatory bodies - including British Columbia, Manitoba, and Quebec, which require them as part of the regulations.
- **Information:** ensures your company remains informed of pertinent updates on regulatory changes, steward responsibilities and fees and collection results.

Q: How much are the fees to become an Industry Steward?

A: Fees for rechargeable batteries and primary batteries vary on the types, weight, and unit. Please refer to the fee overview chart or visit Call2Recycle's online [Industry Steward Support Centre](#).

Q: How often do I need to report covered sales to Call2Recycle?

A: Sales and fees are required to be reported quarterly.

Q: Who are the fees paid to?

A: If you are participating in the rechargeable program, fees should be paid to Call2Recycle U.S. If you are participating in the primary-only program, fees should be paid to Call2Recycle Canada.

Q: If I've already paid licensee fees for the rechargeable program in Canada, am I covered for the primary program in British Columbia, Manitoba, and Quebec?

A: No. The current license agreement you have signed is only for rechargeable batteries. You must separately report and pay on the specifics for primary batteries.



Q: Although I sell batteries and/or products with batteries in British Columbia, Manitoba and Quebec, can't I just pay fees for one Province?

A: Call2Recycle's industry steward program for primary batteries is an all-inclusive program developed to cover stewards in all mandated provinces and does not allow for individual province-by-province coverage.

Q: I sell batteries and/or products with batteries in the required states/provinces; however, I am a very small company with limited sales. Do I still have to pay fees?

A: If you sell less than 1,000 units annually, Call2Recycle can provide an alternative solution that will provide you regulatory compliance. You still will be required to report your sales and a nominal annual administration fee will be applied. Please contact Call2Recycle for more information.

Q: Are we required to notify the provincial governments of British Columbia, Manitoba and Quebec that we participate in the Call2Recycle program?

A: **British Columbia:** if you sell batteries and/or products containing batteries in the province and are currently an industry steward of Call2Recycle, your company is required by the Ministry of Environment to submit a signed [appointment letter](#) to enable Call2Recycle to represent your company in British Columbia. If you sell batteries and/or products containing batteries in the province and are not a current industry steward of Call2Recycle, you must first complete and provide Call2Recycle with the appropriate sales data. [Click here](#) to download the industry steward sales reporting form.

Manitoba: if you sell batteries and/or products containing batteries in the province and have already submitted your sales information to Call2Recycle, no further action is required. Your company will automatically be regulatory compliant through its agreement with Call2Recycle. If you sell batteries and/or products containing batteries in the province and are not a current industry steward of Call2Recycle, you must complete and provide Call2Recycle with the appropriate sales data in order to be represented by Call2Recycle. [Click here](#) to download the industry steward sales reporting form.

Quebec: any company which markets batteries in Quebec must either institute their own product stewardship program, or join an accredited industry-managed program such as the Call2Recycle program. If a current industry steward of Call2Recycle, your company was required to submit an appointment letter to RECYC-QUÉBEC by April 14, 2013, indicating that you have selected Call2Recycle as your agent. If you have not yet done so, please download the instruction form at call2recycle.ca/quebec/. Complete and mail to the Ministry of the Environment at the address on the form AND also send a copy to Call2Recycle to hlee@call2recycle.ca. If you are not a current industry steward of Call2Recycle, you must first complete and provide Call2Recycle with the appropriate sales data. [Click here](#) to download the industry steward sales reporting form.

Ontario: primary batteries are included in Ontario's Municipal Hazardous and Special Waste (MHWS) Program, which does require stewards to pay on the basis of their sales into the province. While Call2Recycle still operates a battery collection program in Ontario, it is not the recognized program in the province; and therefore, cannot manage steward responsibilities on your behalf. Call2Recycle can still serve as your collection solution in the province.

Q: Am I required to place the Call2Recycle battery seal on batteries?

A: Some [states](#), cities and [provinces](#) have battery recycling laws and regulations that require manufacturers to inform end users of the proper disposal for certain types of batteries.