

2017
ANNUAL REPORT
POWERING UP
PROGRESS

Call2Recycle Canada, Inc.

Changing habits. Inspiring action™

CALL2RECYCLE CANADA, INC.,

BOARD MEMBERS

CALL2RECYCLE CANADA, INC.,

OFFICERS

Norman Clubb

Independent, Board Chair

Bernard Gervais

Familiprix

Gordon Gow

Independent

Jeff Haltrecht

Spectrum Brands

Jules Foisy Lapointe

Lowe's Canada

Katherine Larocque

Costco Wholesale Canada

Maury McCausland

London Drugs

Carl Smith

Call2Recycle, Inc.

Saquib Vali

Duracell Canada

Harriet Velazquez

Independent

Joe Zenobio

President

Greg Broe

Vice President, Finance & Administration

Kristen Romilly

Director, Western Canada



Changing habits. Inspiring action."

NORMAN CLUBB, CALL2RECYCLE CANADA, INC. BOARD CHAIR LETTER

2017 can be characterized as a transformational year for Call2Recycle Canada, Inc.

On January 1, 2017, Call2Recycle Canada, Inc. spun-off from the U.S. based Call2Recycle, Inc., to be a Canadian-owned, -operated and -governed non-profit stewardship organization. Many factors prompted this transition, including the introduction of environmental handling fees (EHFs) and more ambitious take-back requirements in regulated provinces. Overall, the move supports our evolving business model against the backdrop of Canada's evolving landscape. Despite operating as a separate legal entity, Call2Recycle Canada continues to engage Call2Recycle's 22 years of experience, name, brand and select resources through a shared service arrangement.

To support this structural change and advance the organization's strategy, we also established a Canadian Board of Directors by adding the following new members in 2017: Jules Foisy Lapointe, Lowe's Canada; Katherine Larocque, Costco Wholesale Canada; Maury McCausland, London Drugs; Harriet Velazquez, Velazquez Consulting Inc.; and Bernard Gervais, Familiprix. In early 2018 Alan Moyer, formerly the General Manager for Panasonic Canada, also joined the Board. These new board members bring additional breadth and depth in strategic development, retail expertise and operational excellence, which will help Call2Recycle continue delivering on its mission and commitment as a best-in-class Canadian battery stewardship and recycling program.

With steward representation spanning diverse sectors and geographical regions, Call2Recycle remained focused on exploring near and long-term opportunities that realize greater economies of scale and maximize the sustainable value for its stewards and program participants.

One such issue has been around 'free-riders' – a manufacturer who produces batteries but is not a registered member of Call2Recycle, therefore, not fulfilling their regulatory obligations. To address this matter, Call2Recycle began registering all identified obligated entities to eliminate free-rider activity, ensuring a level playing field for all member companies. Because of this commitment, Call2Recycle added 120 new members to its Canadian steward roster in 2017.

With a longer-term perspective in mind, the Board has approved a strategic direction designed to deliver greater economies of scale. I want to thank the board of directors for their guidance in helping to navigate some strategic challenges and opportunities that I know will benefit Call2Recycle Canada in the future.

I also want to recognize the Call2Recycle staff for their continued work to provide an outstanding experience for our stewards, collection sites and residents across Canada. We are proud of the advancements the organization has made in 2017, setting us up for continued success in 2018.

Sincerely,

Norman Clubb

Momen Well

Board Chairman, Call2Recycle Canada, Inc.

20 YEARS OF BATTERY STEWARDSHIP

2017 marked Call2Recycle Canada's 20th anniversary of battery stewardship. In many ways, the year brought us back to our roots with a strong focus on safety, program growth and consumer education.

The year also focused on revenue, including auditing as well as minimizing our costs through continuous operational improvements. The launch of GreenTrax, Call2Recycle's secure webbased reporting portal, is proving a valuable resource in terms of streamlining battery sales reporting.

The year also included an emphasis on program stability, implementing operational improvements with a decrease in cost per kilo recycled. Environmental handling fees (EHF) for batteries, first introduced in August 2015 in Québec, are now in British Columbia and Manitoba on select batteries and products, consistent with other stewardship programs across these provinces. Effective February 1, 2017, we revised our EHF schedule to ensure sustainability, recognize specific provincial strategies and needs, enhance fairness in the marketplace and continue collection growth by adhering to high standards.

We ran several public education campaigns to spotlight battery recycling with the goal of motivating Canadians to act. Cornerstone events included National Battery Day, Daylight Saving Time and Moving Day. Supporting the concept that green habits can develop at a young age, we continued our work with Earth Rangers, a kids' conservation organization, and partnered with nearly 20 libraries for the Winnipeg Waste Ace contest.

Through these campaigns and partnerships, we diverted and recycled nearly 2.6 million kilograms of batteries in Canada. As a result, diverse audiences across Canada encountered and engaged with battery recycling.

On behalf of Call2Recycle Canada, we appreciate your involvement and ongoing support of battery recycling and we look forward to continued collaboration.

Sincerely,

Joe Zenobio

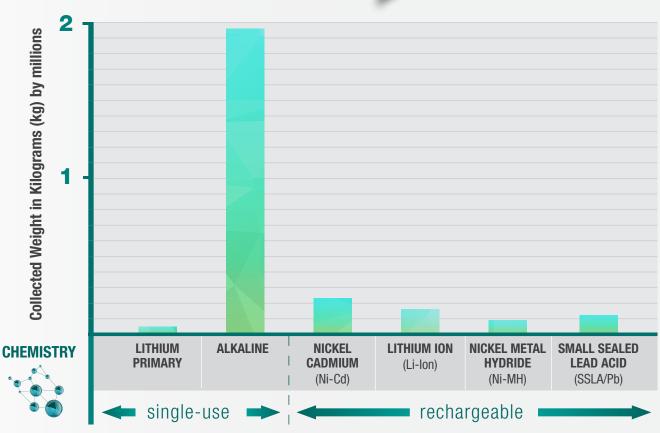
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President, Call2Recycle Canada, Inc.

2017 Canada Battery Collections

Over 2.5 Million Kilograms of Batteries Collected







CONTINUED OUTREACH

Program Overview

Call2Recycle has a national footprint in all provinces, collecting more than 900,000 kilograms of batteries in the non-regulated provinces in 2017. In addition, Call2Recycle continues to serve as the official program for the Federal Canadian Government with nearly 400 collection sites. The breakouts below highlight specific provincial program milestones and achievements.

Education

Focused on conservation and eco-friendly practices for kids, Earth Rangers continues to be an important partner. 2017 marked our 3rd year of participation in their Battery Blitz In-School mission, which teaches students about the environmental impact of

throwing batteries in the trash vs. being responsibly recycled. To encourage action, the program challenges students to collect used batteries, dropping them in Call2Recycle collection boxes at each school with the winner getting a pizza party. Since the program start, the average number of batteries collected per school has increased by 21%.

To further its support and engagement of retailers,

who continue to play a critical role in the success of its stewardship and collection program, Call2Recycle sponsored the Retail Council of Canada's (RCC) Excellence in Retailing Awards, Environmental Leader category. Call2Recycle Canada President, Joe Zenobio, presented MEC the award recognizing their outstanding environmental commitment on May 30 at RCC's annual two-day STORE conference.

Awareness

2017 consumer campaigns included National Battery Day and Daylight Saving Time, both centered on battery recycling awareness and engagement. As the cornerstone campaign, National Battery Day encompassed a landing page with consumer resources (digital downloads, social media and marketing resources), along with a national press release, in-market ads and partner promotion to encourage responsible and safe battery recycling.

Daylight Saving Time provided two great opportunities to reinforce safety and battery recycling. Two campaigns, one in the spring and one in fall, focused on reminding consumers to replace batteries in smoke and carbon monoxide detectors, recycling those used batteries at a convenient drop-off location. Resources included a press release with helpful tips and a tie into spring cleaning along with dedicated landing pages featuring educational and promotional materials. The main theme centered on keeping your families safe and through battery recycling, the planet as well.

Combined, these campaigns and partnerships drove positive engagement and awareness of the Call2Recycle program across Canada.

Recycle Your Batteries On

NATIONAL





British Columbia

British Columbia (BC) continued to be a leading province for battery recycling, diverting 3.5 million kilograms of used batteries since launching a partnership with Call2Recycle in 2010.

\$7.1M PROVINCIAL REVENUE CONTRIBUTION in 2017



In 2017, approximately 620,000 kilograms of batteries were diverted and recycled in BC, a planned decrease of 8% from 2016. As of February 1, EHF's are now applied to primary (single-use) batteries in BC, alongside Manitoba. This change requires the fees to be remitted by the obligated party (i.e. the first supplier into the province), which can be a retailer, wholesaler, distributor or manufacturer. The EHFs are used to administer the program and ensure batteries can continue to be responsibly recycled at the end of their useful life and kept out of landfills. This change

contributed to the province's 2017 revenue, totaling \$7.1M.

In terms of single-use batteries, 2017 brought a modest 3% increase collections over 2016. Rechargeable collections dropped by roughly one-third from 2016 – a planned reduction to accommodate the desire by other stewardship programs to manage rechargeable batteries removed from the devices under their plans.

With 97% of BC residents having a collection box within 15 kilometers of their home, Call2Recycle continued its focus on public education and awareness. One such program is Call2Recycle's continued sponsorship of the BC Green Games, which is Science World's contest encouraging elementary and high school students to share their environmental action stories through short videos or photo essays. In total, 69 schools participated in the Green Games, submitting 111 projects.

These types of partnerships underscore Call2Recycle's work to encourage youth to 'go green' and spread the message of battery recycling within their community circles.

Manitoba

Call2Recycle has partnered with Manitoba (MB) since 1997 to recycle batteries. In 2017, 92,000 kilograms of batteries were collected and recycled in MB with 87% of residents living within a 15 kilometer radius of a drop-off site. In April 2017, the

regulatory body Green Manitoba, transitioned its responsibilities for waste, recycling and sustainability programs and initiatives to the Government with whom Call2Recycle now works with directly. To continue operating the program at the highest standards, as of February 1, 2017, EHFs were applied to standalone primary (singleuse) batteries in MB. The EHFs are used to administer the program and ensure batteries can continue to be responsibly recycled at their end-of-life and kept out of landfills.



To foster battery recycling education and adoption, Call2Recycle worked with several organizations throughout the year, including the Winnipeg Public Library. Running October 16-30, 2017, the Winnipeg Waste Ace contest challenged 18 Winnipeg Public Library branches to create eye-catching battery displays and collect the most weight in spent batteries.

Through community-based initiatives, retail partnerships and adoption of new government regulations, MB advanced the battery recycling agenda in 2017.

Québec

2017 included a mix of activities including a focus on regulations, partnerships and campaigns in Quebec.





Working alongside four other stewardship organizations, the Call2Recycle program influenced a change to Quebec regulations where targets and related penalties were deferred until 2020. Additionally, we've been working with the government to update regulation to include both internet sales and small sealed lead acid (SSLA) batteries, both of which are currently included in other provinces.

The addition of 64 new members and 209 new collection sites in Quebec strengthened our mission and impact in the region. As a result, we collected more than 1 million kilograms of used batteries in 2017.

Partnerships are critical in helping to share our message and the eco-friendly practice of battery recycling. 2017 included several partner opportunities, from schools to the public, all with the intent to educate and engage consumers.

3,778 KG COLLECTEDNormandMaurice
Day

To further drive action and awareness of battery recycling, Call2Recycle continued its work with Environment JEUnesse (ENJEU), Jour de la Terre, Normand-Maurice Day and Salon FQM. These initiatives helped advance environmental action in local communities.

Complementing these efforts are ongoing educational campaigns, including Call2Recycle's annual moving day campaign that encourages residents that are moving to declutter their spaces and recycle their batteries. A range of of promotional formats, including print advertisements in urban newspapers and magazines, online banners and ads on popular websites, blogs, news sites, and sports/ entertainment sites were leveraged to ensure widespread consumer reach.

These educational activities created a productive year for battery recycling, growth and engagement in Quebec.

Prince Edward Island & New Brunswick

Operating under a Memo of Understanding with Prince Edward Island (PEI) and New Brunswick (NB) governments, Call2Recycle anticipates changes in both provinces in the coming years.

In 2017, more than 23,000 kilograms of batteries were collected and recycled in PEI, with 92% of residents living within a 15 kilometer radius of a drop-off site. New Brunswick collected and recycled over 94,000 kilograms of batteries in 2017, with 76% of residents living within a 15 kilometer radio of a drop-off site.



Call2Recycle launched a handful of battery recycling awareness campaigns, including National Battery Day and spring and fall Daylight Saving Time. These consumer campaigns fostered engagement with battery recycling and helped promote the many benefits that come from the eco-friendly practice.

Looking ahead, Call2Recycle will seek to formalize its memorandum of understanding via regulations for NB. This will provide additional financial relief as the obligated party will be the first importer, most likely retailer, who will be responsible for EHFs. For PEI, this shift toward regulation is expected to occur in 2019.

Call2Recycle looks forward to continued partnership and collaboration as these provinces continue to lead the charge on battery recycling.

2017 Call2Recycle Industry Stewards & Partners

3M Automotive Aftermarket Division

3M Construction & Home Improvement Division

3M Personal Safety Division

9097-2517 Qc Inc. - La Source

A2Z Development Center

Ace Canada

Acer America Corporation

Acklands Grainger Canada

Addison-Electronique

Add-Tronique

Agilent Technologies

Alltrade Tools LLC.

Amazon

American Lawn Mower Co.

Arlo Technologies, Inc.

Army & Navy Dept. Store Ltd.

Arris Group, Inc.

Asus Computer International

Audio Video D.G. (Gestion Quemar)

Axiom Mobile Group

Baccus Global

Bartle & Gibson Co Ltd.

Bass Pro Shops Canada ULC

Batteries Du Québec

Batteries Illimitées

Batteries St-Eustache

Battery Canada

Battery World Corp

Bay6 Computer Services

Bayco Products

BC Fasterners & Tools (2000) Ltd.

BDKS Ent. Inc.

Bed Bath & Beyond

Belkin International, Inc.

Bell Canada

Best Buy Canada Ltd.

BionX International

Bissell Homecare, Inc.

BlackBerry Limited

Bose Corporation

Brother International

Bushnell, Inc.

Buy-Low Foods LP

BYD Company Limited

Canac-Marquis Grenier Ltée

Canadian Energy & Power Corp

Canadian Tire Corporation, Ltd.

Canon Canada Inc.

Cardinal Health

Carl Zolov Enterprises Ltd.

Carry's Company

Casio America, Inc.

CDE Electrique

Century Optronic Inc.

CGT Brands Inc.

Château Manis Electronics Inc.

Chervon HK Limited

Cisco Systems Inc.

CLD/Équipements Confortek

Cleva North America/LawnMaster

Cognex Inc.

Computer Technology Link Corp (DBA

CTL)

Connect Hearing

Core-Mark International Inc.

Costco Wholesale Canada

Couche-Tard Inc.

CTE Energy Co., Ltd..

Deere & Company

Dell Canada Inc.

Deltran USA LLC

Descair Inc.

Deschenes & Fils - Division Montréal

Deschenes & Fils - Division Québec

Digi-Key Corporation

Distribution Industrielle GC Inc

Distribution Voltimage Inc.

Distributions Johnson Inc.

DLG (Shanghai) Electronic

Dollar Tree Stores Canada

Dollarama L.P.

Dongguan Sunly Battery Tech Co., Ltd.

Dubo Électrique

Durabooks Americas, Inc.

Duracell Canada Inc.

East Penn Canada (Power Battery Sales

EB Horsman & Son

Edma Marketing Ltd.

Edmonds Batteries Ltd.

EECOL Electric ULC

Electrimat Ltée

Electronique Raybel Inc.

Elgered TV Sales & Services Ltd.

Elito Tools

Enerco Group Inc.

Energizer Holdings, Inc.

EnerSys Delaware Inc.

Epson America, Inc.

Equipement industriel Polar Inc.
Equipement Polar Saguenay S.E.N.C.

Esselte Corporation

EZsmart Gutter Cleaner, LLC.

Familiprix Inc.

Fastenal Canada

FDK AMERICA

Fedco Electronics, Inc.

Federated Co-operatives Ltd.

Ferno - Washington, Inc.

Finish Thompson, Inc.

Flying Dragon Development Ltd.

Fourniture de Bureau Denis

Franklin Empire Inc.

FujiFilm Holdings America Corp.

Fujitsu America

Fujitsu Canada Inc.

FuturPlus - Div Cathelle Inc

Garmin International, Inc.

GE Healthcare Canada, Inc.

Gescan (Sonepar Canada)

Getac Inc.

Giant Tiger Stores Limited

Gibson Innovations USA, Inc.

Global Technology Systems, Inc.

Gold Peak Industries (NA), Inc.

GRACO, Inc. Gradus Group

Grand & Toy
Graybar Canada

Groupe Access Electronique Inc.

Groupe BMR Inc.

Groupe JSV Inc.

Groupe Renaud-Bray

Guillevin International Cie

Harris Corporation

HearingLife Canada Ltd.

Henry's

Hewlett Packard Enterprise

Hilti Canada Corporation

Hitachi Koki Canada Co.

Hobbico, Inc.

Home Hardware Stores Limited

HoMedics

Honeywell International Inc.

HP Inc.

HRS Global

HTC Corporation

Hudson's Bay Company

Husqvarna AB

IDX System Technology Inc.
Ikea Canada

Importation Sobel Imports Inc.

Indigo Books and Music Inc.
Industrial Battery Service Inc.

Ingersoll Rand

Inspired Energy, LLC

Intec Industries Co. Ltd..

Inter Trade Canada Ltd

Intermetro Industries Corp
Interstate All Battery Center of Kelowna

Invacare Corporation

Invox Hardware Limited

iRobot Corp.

Jacques Laferté Ltée

Jasco Products Company

JC Technology dba Ace Computers

Jiawei Technologies (USA) Ltd..

JKH Health Co., Ltd..

Johnston Drug Wholesale Ltd.

JVCKENWOOD USA Corp

KAN Battery Co., Ltd. Karcher North America

Karmin Industries

Keysight Technologies

Kwonnie Electrical Products, Ltd.

The Battery Man L. Villeneuve et Cie (1973) Ltée Motorola Solutions, Inc. Richpower Industries, Inc. L.L.Lozeau Ltée Mountain Equipment Co-op Ricoh Imaging Americas Corporation The Battery Medical Corporation Laliberté Électronique MTD Products Inc. Ridge Tool Company (RIDGID) The Coleman Company Landco Import International Inc. myCharge Riese & Muller The Home Depot of Canada Inc. Le Groupe Jean Coutu National Battery RKI Instrument, Inc. The North West Company Robert Bosch Tool Corporation Ledvance Ltd. NEC Corporation of America The Source LEDVANCE, LLC. Nedco Québec (Rexel Canada) RONA Inc. The Stevens Medical Company Lego Group Nedco West Division Royal Consumer Information Products, Inc. The Toro Company Neptune Technology Group Inc. Leica Camera Inc. Rozon Batteries Inc. TomTom Inc. S.P.Richards Canada Lenmar Enterprises, Inc. Nest Labs, Inc. Toshiba of Canada Limited Toys R Us Canada, Ltd. Lenovo (Canada) Inc. Netgear, Inc. SAIL plein-air Inc. Scosche Industries Tradelco Inc. Les magasins Korvette NexGen Hearing Group Les pieces d'auto Transit Inc. NII Northern International Inc. Scotts Canada Ltd. Traxxas L.P. Trek Bicycle Corporation Les Variétés P. Prud'homme Inc. Nikon Canada Inc. Sears Canada Inc. LEXEL BATTERY CO Ltd. Nippon Primex Inc. Senco Products, Inc. TTEK ASSEMBLIES Inc. LG Electronics Canada, Inc. Noble Gift Packaging Inc. Services Informatiques YJS Inc. UAP Inc. **UBC** Bookstore Lilium-Tech Corporation Normark Innovations Inc. SGB Enterprises Ltd dba Dollar Smart **Sharp Electronics Corporation** Uline Canada Corporation L'Image Home Products Inc. Nouvelle Electronique Novatel Wireless Inc. **ULTRALIFE CORPORATION** Loblaws Inc. SHIMANO LOGITECH Inc. Shoppers Drug Mart Inc. Uniden America Corporation Novexco uniPHARM Wholesale Drugs Ltd. London Drugs Limited Nylube Products Company LLC. Sigma Corporation Olympus Corp of the Americas Slegg Construction Materials Uniprix Inc. Longtest Inc. Vancouver Battery Corp Lumen Onlybatteries.com Snap-on Inc. Variétés B. Desmarais 1992 Inc. Maddison Electronique Inc. OOMA Inc. Sobeys Quebec Inc. VARTA Microbattery Inc. Mag Instrument, Inc. Oracle America, Inc. Sobeys West Inc. Venom Power Overwaitea Food Group Sony Electronics, Inc. Magasins Hart Inc. Southern Telecom, Inc. Veritiv Canada Inc. Magnacharge Battery Corporation Panasonic SOUTHWICK TECHNOLOGIES Inc. Vernier Software and Technology Panasonic Corporation Makita Canada Inc. Marcel Baril Limitée Pantech Co Ltd. Southwire Company Vibratex, Inc. Mastermind LP Patrick Morinc Inc. Spectrum Brands Vizio Inc. SRAM, LLC. VTech Telecommunications Ltd. Matériaux Bonhomme Inc. Peavey Industries WACOM TECHNOLOGY CORP Matériaux Laurentiens Inc. Stanley Black & Decker, Inc. Pelican Products, Inc. Philips Consumer Electronics Staples Advantage Inc. (Corporate Wallace and Carey Inc. Mattel, Inc. Express) Walmart Canada MB Battery Distributors Inc. Photo Central Inc. Staples Canada Inc. McKesson Canada WATER PIK, Inc. Pitney Bowes, Inc. Stihl Limited Wesco Distribution Canada McMahon Distrib Pharmaceutique Plantronics. Inc. StorTronics McMunn and Yates Polar Battery Ltd. Wesco Distribution Québec Streamlight, Inc. Metabo Corporation Polycom, Inc. Westburne Division Québec (Rexel Canada) Summer Infant, Inc. Positec Tool Corporation Metalic Safety Supply Ltd. Westburne Electric (BC) Super Thrifty Drug Stores POWER PRODUCTS Métro Richelieu Inc. Westburne Midwest Division Supreme Basics Michael Rossy Ltée Prairie Battery Ltd. Wisdome Electronics Inc. Surefire, LLC. Premier Montréal Inc. Michaels Stores Inc. WOHLER USA Synnex Canada Ltd. Microsoft Premier Québec Inc. Wurth Canada Ltd. **Tacony Corporation** Miller Mfg Co Princess Auto Ltd. XM Wholesale & Trade Corporation Techtronic Industries GmbH Mills Office Productivity Proflash Techonologies Inc. Xplore Technologies Corp. Techtronic Trading Ltd. Monk Office Supply Ltd. ProTeam, Inc. Zebra Technolgies Corp Telus Communications Company Moshi PSA PARTS, Inc. Zippo Manufacturing Company

Tenaquip Limited

Texas Instruments Inc.

Quality One Wireless

Motorola Mobility, LLC.

CALL2RECYCLE CANADA, INC.

Statement of Financial Position

December 31, 2017

		(\$'000)
ASSETS:		
Cash	\$	1,731
Accounts receivable		5,522
Marketable securities		8,575
Other assets		97
Total assets	\$	15,925
LIABILITIES and NET ASSETS:		
Accounts payable and accrued expenses	\$	2,203
Unrestricted Net Assets		
Undesignated	\$	5,389
Board designated		8,333
Total net assets	<u>\$</u>	13,722
Total Liabilities and Net Assets	\$	15,925

INDEPENDENT AUDITORS' REPORT

To the Board of Directors

Call2Recycle Canada, Inc.

The accompanying summary financial statements, which comprise the summary statement of financial position as of December 31, 2017, and the summary statement of operations and changes in net assets for the year ended December 31, 2017, are derived from the audited financials statements of Call2Recycle Canada, Inc. We expressed an unmodified audit opinion on those financials statements in our report dated June 27, 2018.

Auditor's Responsibility

Our responsibility is to express an opinion on the summary financial statements based on our procedures, which were conducted in accordance with Canada Audit Standards (CAS) 810, 'Engagements to Report on Summary Financial Statements'.

Opinion

In our opinion, the summary financial statements derived from the audited financials statements of Call2Recycle Canada, Inc. for the year ended December 31, 2017 are a fair summary of those financial statements, on a basis described in Note to Summary Financial Statements.

Chartered Professional Accountants Brandon, Manitoba I June 27, 2018

BDO Canada LLP

CALL2RECYCLE CANADA, INC.

Statement of Operations and Changes in Net Assets

For the year ended December 31, 2017

	 (\$'000)
Revenue	
Steward fees	\$ 19,862
Investment income	75
Other	 326
Total revenue	\$ 20,263
Expenses	
Material management and processing	\$ 6,750
Marketing and communications	781
Other (Salary, Professional, Administrative)	 3,725
Total expenses	\$ 11,256
Excess revenue over expenses	\$ 9,007
Net assets, beginning of year	-
Capital contribution	\$ 4,715
Net assets, end of year	\$ 13,722

NOTE TO SUMMARY FINANCIAL STATEMENTS

For the year ended December 31,2017

Management is responsible for the preparation of summary financial statements. The summary presented included only the summary statement of financial position and the summary statement of operations and changes in net assets. It does not include any other schedules, the significant accounting policies and notes to the statements. The summary statements of financial position and operations and net assets are presented in the same detail as the audited financial statements, except the note referencing has been removed and the statements of operations and net assets have been combined into one schedule.

Copies of the audited December 31, 2017 financial statements are available at the organization's office at 5140 Yonge Street, Suite 1570, Toronto, ON M2N 6L7.

